

cloud consulting practice from CA Services at a glance

agility
made possible™



overview.

Innovative virtualization and cloud computing technologies can have a profoundly positive impact on IT service delivery, continuity and cost, but as with any transformative technology, the adoption can be greatly influenced by an organization's preparedness.

Failure to execute an **analysis of an organization's current environment, a gap study or a master plan** prior to a wide-scale deployment of disruptive technologies often leads to a halt in a project or broader corporate initiative while remediation strategies are considered.

To address the challenges faced by so many organizations today, CA Technologies offers **PRAGMATIC** and **FLEXIBLE SOLUTIONS** that address the entire cloud adoption lifecycle and are designed to help **both enterprises and service providers** fully realize the agility and operational benefits that can be derived from cloud computing.

who we are. what we do.

Our solutions

Our flexible solutions are designed to address the challenges enterprises and service providers will likely face at every stage of their journey to cloud from building consensus among key stakeholders to migrating mission critical applications to a cloud environment.

Our approach

- We consider every organizational touch point because a well-structured cloud initiative goes far beyond the technical components.
- We inspect every client's cloud initiative through the "**PEOPLE, PROCESS, and TECHNOLOGY**" lens because all IT transformations encompass shifts in key support and business processes as well as personnel.
- Our consulting engagements are always based on an in-depth understanding of the client's key business factors (e.g. business goals, business inhibitors, business metrics etc.)

why are we different?

Cloud consulting services is a competency practice within CA Services. We differ from the competition in the following ways:

- We focus exclusively on developing and executing virtualization and cloud strategies.
- We provide deep expertise around VMware, Citrix Xen, and Microsoft Hyper V solutions.
- CA Technologies is VMware's largest US consulting partner.
- Our delivery frameworks and methods offer cost-competitive means to achieve quick results, and scale from mid-market to large enterprises and service providers





Our strengths

- Record of success as a strategic advisor to high profile companies across a broad range of industries
- Broad and deep expertise across multiple technologies and platforms
- Support a diverse customer base (e.g. over 450 engagements from SMBs to Fortune 500 companies)
- Deliver short term impactful outcomes throughout the journey while fulfilling a long term cloud strategy

Our partnerships

- Strong strategic partnerships with VMware, Cisco and VCE
- Customized consulting engagements designed around VCE's Vblock™ Infrastructure Platforms
- Unique and flexible consulting solutions built to support VMware products including vSphere, SRM, vCloud Director and VMware View

Cloud Services portfolio

assess 	design 	implement 	optimize 
Cloud Strategy Workshop	Cloud Operations Design	Cloud Operations Implementation	Cloud Process Optimization
Cloud Capability Assessment and Strategy	Cloud Infrastructure Design	Migration Factory (P2V, V2V, P2C, V2C)	Cloud Process for CA Technologies Automation Suite
Capacity Management Assessment and Strategy	Virtual Desktop Infrastructure Design	Virtual Desktop Infrastructure Implementation	Process Optimization for 3Terra AppLogic®
Cloud Application Assessment and Strategy	Disaster Recover Planning and Design	Cloud Jumpstart Services for CA Technologies, VMware, VCE and Cisco products	VDI Process Optimization for Vblock Infrastructure Platforms

For more information

To learn more about cloud consulting from CA Technologies, contact your CA Technologies **representative** or visit our **cloud consulting** page at ca.com.