

Take Charge of Your Mainframe With DevOps

Spark change to fuel business success.



Did You Know?

On average, customers who switched to CA AppDev tools experienced savings of \$2.1M.¹

When it comes to DevOps for the mainframe, it's a confusing and competitive market with lots of hype and noise. Vendors are on the lookout for every possible way to be heard, and, oftentimes, IT professionals are left confused, unfulfilled and underwhelmed.

Designed to increase your success with DevOps for the mainframe, our AppDev and testing tools help you become more agile and efficient. And as a true, trusted technology partner, we collaborate with you to help you grow and advance your business.

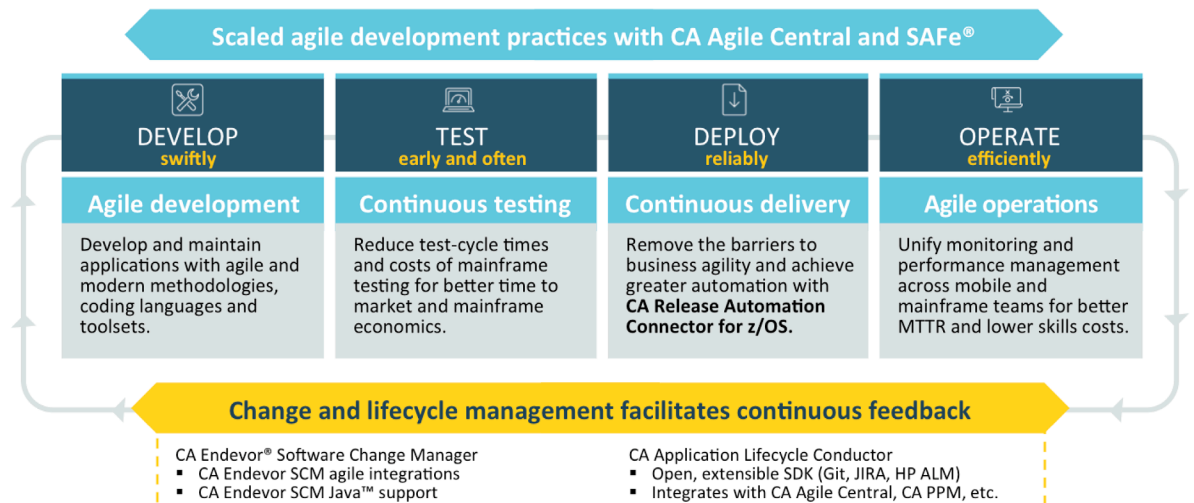
CA Is Different From Other DevOps Vendors

Our solutions:

- Enable end-to-end DevOps that works mobile to mainframe and *on* mainframe platforms
- Help you overcome traditional barriers to innovation on the mainframe and achieve greater business agility
- Provide a market-leading continuous delivery and deployment solution available for the mainframe—CA Release Automation—with integrations into the industry's leading source code management system—CA Endeavor® Software Change Manager (CA Endeavor SCM)

DevOps for Mainframe Solution

CA offers solutions in four key areas to foster principles of agile and DevOps



Why Select CA AppDev Tools?

- CA Endeavor SCM is ranked as the #1 SCM vendor.²
- 70% of the Fortune 30 companies use CA mainframe products.³

What Our Customers Say

- On average, customers saw at least a 70% increase in team productivity.⁴

“When selecting a vendor, check the quality of the tools, the stability, and most importantly, the customer response to issues. Our short list was CA and IBM ... **CA won hands down.**”⁵

— George Rieker, Endeavor Administrator, SunTrust Investment Services, Inc.

Creating Real Customer Value

Customers that switched from Compuware Strobe to CA Mainframe Application Tuner realized an average 53% savings acquiring the product⁶

- A large financial institution that replaced a competing product recognized better functionality for mainframe application performance management with CA Mainframe Application Tuner and is benefitting from tight integration among the testing tools and easier installation and maintenance.*
- A large retailer is realizing reduced costs, simplified vendor management and better integration among the testing tools.*
- A major global ISP replaced testing tools from another vendor with CA Application Quality and Testing Tools and is benefitting from decreased operational costs and improved ability to transition new staff.*
- A North American railway that replaced its testing tools with CA Application Quality and Testing Tools is benefitting from the tight integration between the CA tools and CA Endeavor SCM.*
- An outsourcer rationalized its software portfolio and standardized on CA solutions, including CA Application Quality and Testing Tools, to be more competitive in acquiring new clients.*
- A French bank consolidated on CA Application Quality and Testing Tools to leverage their tight integration with CA Endeavor SCM.*
- A large U.S. outsourcer rationalized its software portfolio and standardized on CA Application Quality and Testing Tools to reduce its mainframe costs and simplify management of its customer base.*

Customer ROI

CA can create custom ROI business cases upon request to help you identify the potential quantifiable value that CA solutions can bring to your business.⁷

Improved IT Staff Productivity	Benefit Impact Area	Benefit Impact Range
Decreased service desk costs for resolution of application performance issues.	Improvement in efficiency of response to issues.	20%–30%
Improved utilization of application development staff.	Reduction of staff time spent addressing performance issues.	47%–52%
Reduced IT Spend	Benefit Impact Area	Benefit Impact Range
Increased availability of processing MIPS through better use of CPU resources.	Total MIPS reclamation.	13%–15%
Improved Services to End Users	Benefit Impact Area	Benefit Impact Range
Improved productivity for internal business end users through increased availability and performance of IT infrastructure.	Increase in internal end-user productivity.	5%–10%
Reduced cost of online transactions.	Increase in application availability and performance.	33%–37%
Reduced revenue impact through improved business services availability.	Revenue protection through improved IT infrastructure availability and performance.	15%–25%

Learn more by visiting ca.com/appdev or [contact us today](#).

CA Technologies (NASDAQ: CA) creates software that fuels transformation for companies and enables them to seize the opportunities of the application economy. Software is at the heart of every business, in every industry. From planning to development to management and security, CA is working with companies worldwide to change the way we live, transact and communicate – across mobile, private and public cloud, distributed and mainframe environments. Learn more at ca.com.

¹ The savings shown above are over a 5-year contract period and are estimations derived from analyses of CA Technologies customer contracts. These values are not a guarantee of achievable results and will vary depending upon your current infrastructure, people and processes, as well as the appropriate, effective implementation, adoption and use of the CA Technologies solution.

² IT Central Station, [Best Software Configuration Management Vendors](#), Sep 2016

³ Information based on Fortune 500 published October, 2016, compared to CA Technologies mainframe customers that have licensed one CA product as of October 2016

⁴ TechValidate survey of 118 users of CA Technologies Application Development, Dec 10, 2015 TVID E18-BD9-7C6

⁵ IT Central Station, [CA Endeavor SCM Review](#), Dec 14, 2016

⁶ TechValidate, CA Technologies Application Development customer testimonial, Oct 20, 2016, TVID 5B2-28A-2FD

⁷ The annual savings shown above are estimations derived from analyses of CA Technologies customer contracts. These values are not a guarantee of achievable results and will vary depending upon your current infrastructure, people and processes, as well as the appropriate, effective implementation, adoption and use of the CA Technologies solution.

⁸ The impact ranges shown are estimations derived from the analysis of benchmark data which is a composite of data derived from industry analyst published information, interviews with subject matter experts and experiential data from prior projective analyses with CA Technologies customers. These values are not a guarantee of achievable results and will vary depending upon your current infrastructure, people and processes, as well as the appropriate, effective implementation, adoption, and use of the CA Technologies solution.

* CA Technologies, "CA Application Quality and Testing Tools: ROI Business Use Case," April 2016

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